## Why choose East of Exe?

## **EXcellent Credentials**

East of Exe is a new concept in estate agency, established by old hands in the business. Quite simply, after 15 years of working with various traditional estate agents – and becoming increasingly frustrated with their way of doing business – we knew we could do better.

Established at the beginning of 2010 by business partners Chris Taylor and Ian Garcia, our business has quickly established itself as a key player in the competitive Exeter and East Devon agency marketplace despite the challenges facing the property industry.

Not only have we developed a strong and comprehensive lettings service, but have also opened new offices in Southernhay, Exeter.

By limiting our market to properties in Exeter and the surrounding towns and villages, we do not stretch ourselves too thinly and can offer our customers a highly personalised service and genuine insider knowledge of the local property scene.

## **EXtra-ordinary** Approach

Estate agency is not just about property. It is about relationship building and effective communication. Our success comes from our commitment to establishing a close relationship with you, so that we fully understand your individual circumstances – and your feelings every step of the way. Our independent status allows us to create bespoke marketing strategies that are tailored to match your specific personal circumstances rather than comply with traditional, 'onesize-fits-all' formulas. Our personalised approach, combined with eye-catching marketing and sophisticated technology, guarantees your property will get noticed. And we have a passion and enthusiasm for the area which, together with our insider knowledge and contacts, gives us a distinct advantage when it comes to selling, letting – and finding – homes East of the Exe. It makes selling or letting your home so much easier.

## **EXceptional Service**

Selling or renting your property can be a stressful and emotional time. Our mission is to make the experience as quick, painless and hassle-free as possible. For your convenience, we accompany virtually all viewings 6 days a week, including evenings, with one of our qualified team members answering your buyers queries and selling the positives of your property. You will also benefit from instant 24 hour access to your own online e-property page containing all details relevant to your sale, including details of viewings and feedback.

We enjoy what we do, are passionate about Exeter and East Devon and committed to providing the best possible service to our clients. With that in mind, we are always grateful for feedback and suggestions for improvement. Quite simply, whether you are a SELLER or a LANDLORD, if you are not happy, we are not happy.

